



SB20

WORLD 2024 CHAMPIONSHIPS

DUBAI, 11-16 FEB 2024

Hosted by:



DUBAI OFFSHORE
SAILING CLUB



Boat Shipping Guide

Version 1
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Supported by:



مجلس دبي الرياضي
DUBAI
SPORTS COUNCIL



اتحاد الإمارات للشراع والتجديف الحديث
UAE Sailing & Rowing Federation

The document is intended to provide clarity on shipping arrangements offered for Dubai Duty Free SB20 World Championship 2024 and related events. It is not a commercial offer of any kind, but a general guide aimed at answering main questions any competitor might have and maximize the participation. This guide might be updated, reviewed, and enriched with the most frequent questions raised by participants in the lead to the event.

1. WHAT IS THE SHIPPING ARRANGEMENT ON OFFER?

Event organizers appointed GAC PINDAR (<https://gacpindar.com/>) as a logistics partner responsible for shipping SB20 boats in and out of Dubai. Shipping will be subsidized by our sponsors for competitors meeting the eligibility criteria and registration deadlines.

2. HOW DOES THE SUBSIDY WORK?

Our sponsor – Dubai Duty Free, has funded a fixed amount of money to subsidize shipping. This amount will be split equally between boats meeting the eligibility criteria who express shipping interest within the indicated deadline. We will be able to confirm the final amount of the subsidy per boat only after this deadline.

The subsidy will be allocated equally per boat regardless of the shipping to/from location. We will subsidize boats rather than containers, as subsidizing containers would favour and allocate more money to boats shipping two in a container.

3. WHO IS ELIGIBLE FOR THE SHIPPING SUBSIDY?

The shipping subsidy will be allocated to all boats / participants who meet the following criteria within the indicated deadline:

- Active member of SB20 District in own country.
- Registered for SB20 Worlds Championships 2024 event.
- Completed shipping expression of interest form.

4. HOW TO REGISTER FOR SUBSIDIZED SHIPPING?

To register for the subsidy, you need to enter for the SB20 Worlds 2024 event and complete a dedicated shipping subsidy registration form available online:

- a. SB20 Worlds 2024 event registration: <https://scm.dosc.ae/event/863307>
- b. Shipping subsidy registration: <https://forms.office.com/r/hnZKHnrgsT>

5. WHAT IS THE SUBSIDIZED SHIPPING REGISTRATION DEADLINE?

The registration for both shipping and the SB20 Worlds 2024 event needs to be completed by 31 August 2023. Participants registering after this date will not be eligible for the shipping subsidy.

6. WHAT ARE THE KEY STEPS IN THE SHIPPING PROCESS?

Shipping process will be divided into five key phases taking place between July 2023 and March 2024:

- a. STEP 1 – EXPRESSION OF INTEREST – JUL&AUG 2023
Expression of interest for shipping needs to be completed in months of July & August 2023 according to the steps described above. During this period the organizers will publish the (a) list of teams expressing their interest, (b) reviewed shipping estimates if relevant.
- b. STEP 2 – FINAL QUOTE – 15th SEPTEMBER 2023
Final number of boats interested in shipping will allow the organizers to perform the allocation of the subsidy and confirm the final cost of shipping based on the actual shipping quotes.

- c. **STEP 3 – SHIPPING – OCT-DEC 2023**
Boats will ship from the indicated locations in each country depending on the owner's preference of shipping timelines. Some local coordination might be required for boats to partner and ship jointly filling the containers.
- d. **STEP 4 – RECEIVING – DEC 2023 - JAN 2024**
Boats will be received by Dubai Offshore Sailing Club, unloaded from the container, and stored outdoors until owner arrives. More detailed information is available below.
- e. **STEP 5 – SHIPPING BACK – FEB 2024**
Boats will be loaded into containers between 17-25 February 2024 and shipped back to their destinations. That means that you should expect your boat to be back late March or very early April.

7. HOW MUCH DOES THE SHIPPING COST?

It is not possible to accurately say today. Shipping a container door to door from most of considered locations costs around EUR 11,000 return (as per prices on 1/JUL/2023). There will be a subsidy applied for all the eligible boats equally at the time of finalizing the shipping arrangements.

The best estimate we can provide today is around EUR 6,000 – 7,000 per container return shipping cost. This estimate includes container delivery to/from port, putting container on the ground on both sides, freight, clearance, insurance, and loading / unloading cost at Dubai Offshore Sailing Club. The only additional thing to consider are loading/unloading costs in your country, which may or may not apply. Please get in touch with your local SB20 class to clarify related arrangements.

Final price per participant will also depend on the number of boats in a container. Firm shipping cost should be available mid-September after all the participants express the shipping interest and the subsidy calculation can be completed. In the meantime, the organizers will provide updates of the estimate if possible & relevant.

8. HOW DO I PAY FOR SHIPPING?

Payment of non-subsidized amount will be made directly between you / your local class association and GAC PINDAR office handling your location. The subsidized amount will be paid to GAC PINDAR directly by Dubai Offshore Sailing Club. The payment schedule will be detailed on the final invoice, but can safely assume this to be:

- 50% of the shipping cost in October before shipping out
- 50% of the shipping cost in January before return shipping

The final amounts will be based on the quotes received from GAC PINDAR after the entire shipping landscape is known.

9. WILL ANY TAXES BE APPLICABLE?

Event organizers and GAC PINDAR are focusing on solutions to ship boats in and out without any tax and custom duties implications.

If you choose to leave the boat in Dubai beyond the event schedule or sell her here additional costs will apply. You should plan for 10% of taxes and additional admin fees. Tax implications may apply as well if you choose to send your boat to different location than it came from.

10. WHAT ARE THE COUNTRIES A BOAT CAN SHIP FROM?

We have planned shipping arrangements for the following countries:

- France
- Ireland
- Malta
- Netherlands (inc. Belgium)
- Portugal
- Singapore
- United Kingdom

If you consider shipping your boat from any other non-indicated location, please contact event organizers as soon as possible (email addresses available at the end).

11. WHERE WILL THE CONTAINERS SHIP FROM?

GAC PINDAR will handle door-to-door shipping of the containers between central agreed location in each country and Dubai Offshore Sailing Club. The event organizers rely on the help of local SB20 Class Districts to find a suitable partner / organization to load the containers locally. It will be owners' responsibility to deliver the boat to the indicated location. Some local loading fees might apply as well. Please reach out to your local class representative to confirm local arrangements.

The current list of shipping locations is available below.

COUNTRY	LOADING LOCATION	LOCAL SB20 CONTACT	SHIPPING COORDINATOR
FRANCE	SB20 France Hyerès	ED RUSSO erusso.sb20@gmail.com	ED RUSSO erusso.sb20@gmail.com
IRELAND	West Pier Dun Laoghaire, Dublin	DAVY TAYLOR dtaylorpersonal@gmail.com	DAVY TAYLOR dtaylorpersonal@gmail.com
MALTA	TBC	sb20malta@gmail.com	sb20malta@gmail.com
NETHERLANDS (inc. Belgium)	Ruyten One Design Langweer	NL - PASCAL BAKKER voor_debakker@hotmail.com BE – CEDERIC DE BLEYE cedric@rnsyc.be	HEIN RUYTEN info@heinruyten.com
PORTUGAL	Sail Cascais	GONCALO GONCALVES g.ribeirogoncalves@gmail.com	VASCO SERPA vasco@sailcascais.com
SINGAPORE	Raffles Marina	MAGNUS EKBOM sb20associationsingapore@gmail.com	DAIRE O'REILY oreilly.daire@gmail.com
UNITED KINGDOM	White Formula Brightlingsea, Essex	PAUL HINE Paul.Hine@ultra-ncs.com	LIAM PARDY liam.pardy@outlook.com

12. WHAT ADDITIONAL EVENTS CAN I PARTICIPATE IN?

We have put together a *Dubai Duty Free SB20 Winter in Dubai* program inviting you to experience amazing Dubai European-summer-like sailing conditions during the European winter. Sailing additional events is also an excellent opportunity to learn the local conditions and train for the main event. The key additional events to consider are:

- SB20 Middle East Championships – 1-3 DEC 2023
- SB20 Commodores Cup – 14-15 JAN 2024
- SB20 Asia-Pac Championships – 2-4 FEB 2024

13. WHAT ARE THE SHIPPING TIMELINES?

It all depends on the owner and your plans to participate to additional events we host during Winter 2023-24. You should assume that the shipping takes 4-6 weeks from most of European locations. The indicative shipping times are as follows:

- Ship on OCT 1 to arrive for SB20 Middle East Championships hosted on DEC 1-3
- Ship on NOV 15 to arrive for SB20 Commodores Cup hosted on JAN 14-15
- Ship on DEC 1 to arrive for SB20 Asia-Pac Championships hosted on FEB 2-4
- Ship on DEC 15 to arrive for SB20 World Championships hosted on FEB 11-16

14. HOW MANY BOATS CAN SHIP IN ONE CONTAINER?

Depending on the preference of the owner and number of boats coming from the particular location there are three possibilities:

- Two boats / container – comfortable shipping mode, but the highest cost. Two boats will ship with two trailers. The boats will roll into the container as they are on the trailers for the road transportation.
- Four boats / container – requires some effort but allows to optimize costs. Four boats will ship only with two trailers. Two boats will stay on their trailers as they normally are. Two boats will have their keel removed and will travel upside down on the top of the other two boats.
- Three boats / container – rather an exception for locations where filling a container with 4 boats will not be possible. You can only fit 2 trailers with 3 boats in the container, so one boat needs keel out and be flipped around.

SB20 Class has a container packing manual, which was developed for previous events outside of Europe. The document is a step-by-step guide with plenty of photos and instructions how to pack SB20 boats. The approach will be followed on both sides when loading boats into containers.

15. WHAT WILL HAPPEN TO MY BOAT AFTER SHE ARRIVES TO DUBAI?

All containers will be delivered to Dubai Offshore Sailing Club, unloaded by the club's personnel, and stored as they are till the owner arrives. Dubai Offshore Sailing Club is a member only club with secured premises and 24/7 security. Boats will be stored outdoors in summer-like weather (25-30C) in boat or car park spots. Photos of unloading and boat parking will be captured.

The cost of unloading and loading the containers will be included in the shipping cost. The cost of launching the boats for the event / training will be part of the event fees and is already included e.g., in the World Championships entry fee.

A storage fee of EUR 15 / week will apply to boats staying at Dubai Offshore Sailing Club outside of the month of February 2024 - if a boat arrives early to participate in other events.

16. WHAT HAPPENS TO THE BOATS WHICH SHIPPED FOUR IN ONE CONTAINER?

They will be stored as they were in the container with one boat on top of the others. We will also store the keels, masts and other parts securely making sure they are labelled and well recognizable. Boats will be assembled at the time of launching using some of spare trailers we will have in the club.

17. CAN I UNLOAD MY BOAT MYSELF IN DUBAI?

Not really – we cannot store containers onsite. If you happen to be present in Dubai at the time when container arrives you are more than welcome to participate. Otherwise, the container will be unloaded as-is by Dubai Offshore Sailing Club personnel with some photos taken to document the procedure. Your boat will wait securely stored outdoors for you afterwards.

18. CAN I LOAD MY BOAT MYSELF IN DUBAI?

If you want to participate to the container loading process, please let us know beforehand (on the shipping form)! We will aim to prioritize loading of such containers on FEB 17 & FEB 18. The exact schedule will be published at later stage. Please note that we might not be able to accommodate your specific travel schedule or other specific requests. All the other boats will be loaded by Dubai Offshore Sailing Club personnel and shipped in the week of 19-25 February 2024.

19. HOW WILL YOU HANDLE CUSTOMS IN DUBAI?

The boats will enter the country either on ATA Carnet or using temporary importation. This will be decided case by case based on the intended shipping from / to location. Further details will be provided in mid-September after all the shipping details is known.

20. WHO WILL BE RESPONSIBLE / ACCOUNTABLE FOR SHIPPING?

Responsibility for shipping remains with the selected partner – GAC PINDAR. Event organizer – Dubai Offshore Sailing Club, will facilitate the shipping arrangements, but will not be responsible for the execution. All potential issues like delays, damages will have to be resolved directly with GAC PINDAR.

21. CAN MY BOAT SHIP FROM / TO DIFFERENT LOCATIONS AND STILL BE SUBSIDIZED?

That's not a preferred option, as it can significantly disrupt the event logistics. We will review and approve such requests on case-by-case basis after a consultation with your local SB20 class district / initial shipping location. If there is no additional cost involved in shipping your boat elsewhere there should be no problem. However, you should be mindful of your colleagues and how this impacts their cost of shipping. Four boats shipping out of a location and only 3 returning will increase the cost for other teams.

22. CAN I ORGANIZE SHIPPING ON MY OWN?

You are very welcome to seek other shipping arrangements and organize shipping on your own. Just please consider that any form of self-organized shipping will not qualify for the shipping subsidy. In case you ship your boat on your own please inform the event organizers by email when the boat would arrive to Dubai Offshore Sailing Club.

23. CAN YOU SUPPORT THE SHIPPING I ORGANIZE?

No. Dubai Offshore Sailing Club and GAC PINDAR will focus only on executing event-organized, subsidized shipping. If you choose to ship the boat on your own you will have to make sure that the boat arrives / departs Dubai Offshore Sailing Club including all the clearance, customs, local transportation matters. We can offer some advice on best-effort basis, but do not rely on us to resolve your problems which may arise.

24. WHAT IF I HAVE ADDITIONAL QUESTIONS?

First step is to connect with your local SB20 class representative and other fellow SB20 sailors in your country. It is possible they already found a solution or have required answers. Otherwise please do not hesitate to reach out for further information or clarifications to one of the below emails:

- Dubai Offshore Sailing Club: sailingadmin@doscuae.com
- SB20 UAE: sb20uae@gmail.com
- GAC PINDAR: d.diniz@teampindar.co.uk